

We are hiring

HASSLACHER
NORICA TIMBER

From **wood** to **wonders**.

Established in 1901, the family enterprise employs more than 1,600 people. With its eight production sites in Austria, Germany, Slovenia and Russia, HASSLACHER is one of Europe's largest and most prominent timber industry companies, operating as innovative supplier of sawn timber, laminated timber, cross-laminated timber and solid structural timber for modern timber constructions. True to its maxim „From **wood** to **wonders**.“

WE ARE HIRING:

Sales Representative for Poland (f/m)

To further expand the Polish market, we turn to committed young people with a confident and competent appearance who enjoy sales and want to develop their careers in a leading wood industry company.

YOUR RESPONSIBILITIES:

- Support of existing customers and acquisition of new customers in the assigned regions
- Establishment of long-term customer contacts
- Technical product advice
- Collaboration on the conception and implementation of sales and marketing strategies
- Support in the preparation of sales offers and the execution of contracts
- Active market observation
- Close cooperation with production and our customer service team in Austria

YOUR REQUIREMENT PROFILE:

- Basic commercial understanding
- Technical education, preferably in timber or building construction
- Sales personality with high development potential
- Customer orientation, commitment and entrepreneurial thinking
- Strong communication and negotiation skills, assertiveness and diplomatic skills
- High willingness to travel
- Excellent knowledge of Polish and English
- Knowledge of German and other Eastern European languages an advantage
- Driving License "B"

We offer an exciting field of activity in an international environment, where you have the opportunity to develop personally and professionally.

After intensive training and getting to know our sales channels and networks, you will take over the self-reliant support of customers in specific areas in Poland. The position is equipped with a company car, laptop and mobile phone.

For questions please contact:

Bartosz Wojcieszek | +43 664 88 63 04 53

We look forward to receiving your application in English:

Career portal on our website
hasslacher.com/career

NORICA TIMBER Vertrieb GmbH

HR Management | Mag. Judith Murauer

Feistritz 1 | 9751 Sachsenburg | Austria

T +43 4769 22 49-0 | hasslacher.com

A MEMBER of HASSLACHER group

Find us on Facebook!



From **wood** to **wonders**.